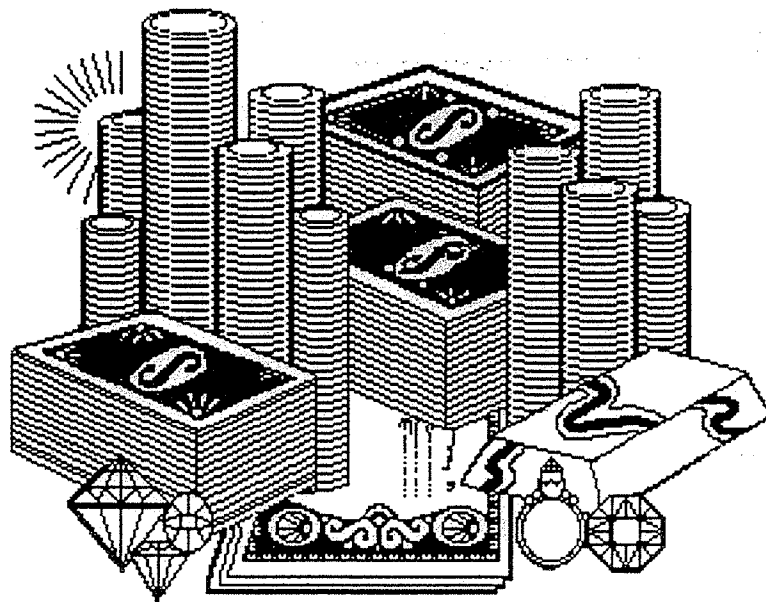


HOW TO GET...

\$1,000 — \$5,000
FREE & CLEAR
WITHIN 30 DAYS!



Special MONEYMAKING REPORT No. 233

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Being an "idea man," I have always loved a challenge. But, a young man once presented me with a challenge that almost proved to be my undoing.

The young man; a friend of a friend, came to see me in my office. Our mutual friend had told him that, if anyone could help him solve his problem, I probably could. — After introducing himself, and seating himself in front of my desk with a hot cup of coffee, the young man voiced his problem.

He was out of work. The company he had worked for had closed its doors, and he hadn't worked for them long enough to be eligible for Unemployment Benefits. His total bankroll was only \$10. And, he needed desperately to raise \$1,000 within 30 days to pay-off some bills, while he continued looking for a job.

At first, I thought the problem was completely and totally impossible to solve. But, the young man was so sincere, I decided to accept the challenge and see if I could come-up with a solution.

It took me 3 days of intensive thought to come-up with the solution — but — within 30 days, the young man had raised over \$1,600; instead of the \$1,000 he needed. And, he was well on his way to raising \$2,000 for the next month. — I really couldn't believe my solution to his problem had worked that well.

When I first began considering this young man's problem, I laid it out this way: *"I have to turn almost nothing (\$10) into something (\$1,000) within 30 days. How would I do it, if I were in this young man's shoes?"*

Then, I added the "basic ingredient" of ALL business: *"I have to sell something to someone."* (Whether you want to accept it or not, that IS the only ingredient necessary to having a business.) But, where could I find something that would cost less than \$10 and sell for \$1,000. — My head kept saying, "it can't be done," but my ego kept saying, "I'll find a way."

Using the "basic ingredient" of ALL business, I first considered having the young man send-off for all of the Free Sales Catalogs listed in the opportunity magazines. He could, then, go door-to-door, selling the various products. BUT.....for him to make \$1,000 or more in just 30 days would be an almost impossible task; unless he was some kind of super-salesman. Besides it would take 2 or 3 weeks for the Free Sales Catalogs to arrive.

This added two (2) more significant elements to the problem: 1) It had to be something that required little, if any, selling.....2) It had to be something that could be done today (not 3 weeks from now) from resources in the local area.

Since selling something to someone is the "basic ingredient" in all business, the ONLY way to overcome the "selling" requirement was by selling only to people who "buy" without being sold-to; or by getting somebody else to do the selling.

What I really needed was a new twist on an old idea. A twist that would encompass these four (4) requirements:

- 1) **SMALL INVESTMENT** - \$10 or less.
- 2) **MAXIMUM RETURN** - \$1,000 in 30 days.
- 3) **NO SELLING.**
- 4) **IMMEDIATE POSSIBILITIES** - starting today.

As I pondered this seemingly insurmountable problem, my mind wandered back to the days of my youth; when, sometimes, raising \$5 seemed like an insurmountable problem. I began listing the many, and varied, things I had done, back then, to raise the money I needed.

Then, I began listing all of the many things friends of mine had done to raise money.....some of them were even illegal, but I listed them anyway and added one more element to my problem:

- 5) **IT HAD TO BE LEGAL.**

At about 4:00 AM; the morning of the third day, I woke from a sound sleep and began making notes on the pad next to the bed. — I had found the solution.

The solution encompassed a number of money generating things I had done in my youth, coupled with a technique a friend of mine had used while serving in the U.S. Army to make \$2,500 to \$3,000 per month. I added to those techniques a few unique twists that made it solve all five (5) of the elements in the problem — plus — it would work for anybody (young, old, man, woman, able bodied, or handicapped) anywhere (big city, small town, or rural area), in the evenings and on weekends.

To say I was pleased with my solution to this challenging problem would be an understatement. And, when the young man was able to make it work for him; beyond his desires, I was more than doubly pleased.

Although this plan could easily be set-up as a full time operation, and earn the operator \$25,000 to \$60,000 per year, I don't recommend it. It is far better used to generate a quick \$1,000 to \$5,000 to use for whatever purpose necessary. Then, if you ever need quick-cash again, you can readily set-up and get it.

Why don't I recommend this plan as an on-going operation? — You can, if you want, but it has an inherent "burn out" factor in that the people of your area will soon discover what you are doing, others will start copying you, and your "sources" will very soon dry-up.

Before you attempt to use this plan to generate some quick-cash, PLEASE read all of the plan completely through at least twice; word for word. If you attempt to use the plan by "guessing" what I've said, or skipping over parts of it, it is doubtful you will achieve the maximum results.

REMEMBER: You will be investing **NO MONEY**; only your time & energy.....so.....read this report over & over to make sure you don't waste your time & energy.

This plan will allow you to raise \$1,000 to \$5,000 — free & clear cash — within 30 days, no matter who you are, or where you live.

- BACKGROUND -

As I told you, when preparing this plan, I scrutinized all of the things I had done during my youth to raise money, and I scrutinized all of the things my friends had done, too. My thoughts started with the simplest endeavors and progressed through the more complex. — Something like this:

At the age of 8 years, I walked one-mile up one side of the highway in front of our house; and returned on the opposite side. As I walked, I collected all of the soda-pop-bottles that had been thrown from passing cars. — Each round trip, about once a month, would yield from 150 to 200 pop-bottles; which would be returned to the local grocery stores for 2¢ per bottle (\$3 to \$4; big money for an 8 year old, back then).

During that same time, I learned that the local feed & grain store would pay 5¢ each for discarded burlap bags (gunnysacks) without holes. I collected them from all the barns in the area. The farmers either didn't know they were worth 5¢ each, or they didn't take the time to return them to the feed & grain store.

As I grew older, I learned the value of Scrap Iron, Copper, Brass, Aluminum, Automobile Batteries, Newspaper, Cardboard, and other cast-off materials. All of these items sold to scrap dealers. I didn't have to "sell" them, only deliver them to the right place and collect my money.

A friend of mine also discovered the gold mine in selling used Automobile parts. He sold generators, carburetors, fuel pumps, distributors, transmissions, differentials, and every conceivable piece of an Automobile you can imagine. But, the source of junk cars, derelicts, and auto accident wrecks was too small for him and he soon began taking the parts (or the whole car) before the owner was ready to part with it (Grand Theft, Auto).

My father & I used to buy junk farm equipment. After we sandpapered it, fixed any broken or worn parts, and gave it a paint job, we realized some super-profits by selling those pieces of equipment at farm auctions. I also sold radios & small electrical appliances I had scavenged & fixed-up, at those same auctions. Later, I did the same thing with used Television sets, appliances, & furniture.

Another friend of mine was earning from \$2,500 to \$3,000 per month buying & selling at local auctions; while he was in the U.S. Army. He bought old, used furniture, fixed it up, and re-sold it at the auctions. — He got the stuff together, delivered it to the auction house, and the auctioneer did the selling. But, he was an expert at refinishing old furniture (something it could take you years to learn).

Over the years, I have written a wide variety of reports on recycling of scrap materials, selling at auctions, and making money from all kinds of repair & refinishing services. But, not one of those reports fully answered the five (5) elements in the problem I had to solve:

- 1) SMALL INVESTMENT - \$10 or less.
- 2) MAXIMUM RETURN - \$1,000 in 30 days.
- 3) NO SELLING.
- 4) IMMEDIATE POSSIBILITIES - starting today.
- 5) LEGAL

So, it became necessary for me to adapt and alter those various plans until I had a composite plan that fulfilled every element that I needed.

- PREMISE -

As you have probably noticed, each of the money making methods I have mentioned depends upon the utilization of cast-off, useless items. These items are, then, repaired or refinished to re-sell. But, just doing something like that could require skills that you might not have.

Throughout this great nation, however, there are still literally millions of tons of discarded & cast-off items that can allow you to raise money anytime you want to, without any special skills — if you do it the right way.

- INVESTMENT: \$10 or less -

In the various reports & articles written about making money from discarded and/or cast-off items, I have usually recommended buying these items for nearly nothing and re-selling them for a great deal more.....but.....why pay for something you can get FREE?

The best place to start is in your own home. If you will take a look in your own closets, basement, garage, attic, back porch, barn, shed or other place where you might store cast-off items, you'll find a bunch of stuff you no longer use; items that someone else would pay money to have & use. — Go look for yourself.

After you have seen the assortment of usable junk you have collected, multiply that amount of stuff by the thousands of homes in your area (every home has it). These are items that you once used but, for some reason, don't use now; maybe you bought a new & better one; or the old one got worn, and you figured you'd repair it later (but you didn't).

Once you come to the full realization of how many millions of tons of discarded & cast-off items there are available, you have the golden key that will allow you to raise \$1,000 to \$5,000 anytime you need it. The merchandise is there, all you have to do is get it and sell it.

- GETTING THE GOODS -

If you were to go around asking people if they had any "junk" you could have, they would ask you, "How much are you paying?" But, you don't want to "buy" the junk and then try to re-sell it for a profit. So.....instead of asking for people's junk, provide them with a service that allows you to get the junk FREE.

When I developed this plan, for the young man who came to see me, I came up with the *"HOUSEWIFE'S HELPER — Clean Out Service"* (you can use the same). Then, I wrote a flyer that would get clients for the service (without selling); knowing that I only needed a few customers to make the \$1,000 (5 to 10 houses will produce all the merchandise you need to make \$1,000).

Here's how the flyer was worded:

HOUSEWIFE'S HELPER

- Clean Out Service -

Are your closets, basement, attic, back porch, garage, barn, storage sheds, or
other areas cluttered with junk?

Are you going crazy trying to find storage space?

Call the Housewife's Helper.

We will help you clean out your storage areas.....and.....haul away all the junk
for ONLY \$20.

Evenings & Weekends

(So you can supervise.)

Telephone: JOHN DOE — 123-4567

The back page of this booklet is a full-size copy of this flyer — with a blank space where you can typewrite your name & telephone number. — Cut it out. Typewrite your name & telephone number, and take it to your local "quick copy" shop. One hundred copies should be more than enough—but—you can have more made if you want. (Should cost you less than \$10.)

If you will notice, you will be performing your "Clean Out" service in the evenings and on weekends. This won't interfere with your work days, and it allows the "housewife" to be there to tell you what goes and what stays.

Once you have the printed copies of the flyer, start going from house to house (in the evening) in the local area where you will be working. It is best if you choose an area where most of the wives work. They will be more responsive because their everyday job keeps them from doing the "Clean Out" work you want.

When you call on the homes in the area you have chosen, simply knock on the door (ring the door-bell) and give one of your flyers to the man or woman who answers the door. (Don't give it to a child; or teenager. Ask to see their mother or father.) Be ready to answer their questions.

If they ask you about your Clean Out Service, tell them what you do, and how you do it. — Something like this:

"If you are like most people, you have accumulated a lot of junk over the years. After a while, it takes up more & more of your usable space; space you could be using, if the junk wasn't there. But, after you work all day, you don't feel like cleaning it out. And, even if you did, you'd have to find someone to come and haul it away. — All you have to do is call me. I'll come by one evening, or on a weekend. You show me what areas need to be cleaned out, what goes, and what stays. I'll clean it out, rearrange the furniture & things neatly, and haul away all of the junk you want to get rid of. — It shouldn't take me more than 3 or 4 hours. And, you'll have all that extra space."

NOTE: It might be a good idea it just memorize the above and have it ready when the people ask about your service.

Although you advertise yourself as a "Housewife's Helper," 9 times out of 10, it will be the husband who asks you to help "clean out" the basement, garage, or wherever — BECAUSE — if he doesn't get you to do it, his wife will have him do it (to save \$20), and he has been putting it off for years. Your flyer starts his wife thinking about all that junk down in the basement, out in the garage, or wherever.

Why charge \$20? — Because, if you were to offer to do the service for nothing, the people would suspect your motives, and you would be obligated to tell them that you intend selling their junk. Since a "clean out" job should only take 3 or 4 hours, \$20 represents \$5 to \$6 per hour; a fair wage. Beyond that, there will be some "clean out" jobs where you won't get very much junk to haul away. The people will just have you rearrange their junk and leave it.....so.....the \$20 pays for your time.

- HANDICAPPED? -

Earlier, I told you that "anybody" could use this plan—including handicapped people. So, how would a person in a wheel chair do this "clean out" service? — Simple. — The \$20 charge makes it possible.

All you have to do is find a conscientious High School or College Student (there are still some of them around) and let them do the "clean out" service; and keep the \$20. All they have to do is bring all the "junk" to you.

NOTE: This will work even if you're not handicapped; just lazy, or you don't have the time.

- SELLING THE JUNK - No Selling -

Once you have performed the "clean out" service, you will have varying amounts of junk to haul-off. That junk can be worth a great deal more than the paltry \$20 you got paid to haul it off. — Almost everything you haul away will be worth something.

Scrap Metals & Stacks of Old Newspapers & Magazines can be sold to the scrap dealers; found in every part of this country. You'll find them in your telephone book yellow pages. — You don't have to "sell" to these people. Just take the scrap to them. They will weigh it and pay you what it's worth.

Old Clothing & Shoes can be sold (without selling) to the various Used Clothing Stores. Again, you'll find them in the yellow pages. — They only buy clothing by the pound, but, remember, you paid "nothing" for your merchandise, so the few dollars you get is free & clear profit.

Electrical Appliances, Radios, TVs, etc., can be sold (without selling) to Used Furniture Stores (in the yellow pages). They will also buy any used furniture, wall hangings (paintings, clocks, etc.), floor coverings (carpet, throw rugs, linoleum, etc.), and decorator pieces (lamps, figures, ash trays, etc.).

After you have hauled away the "junk" from a "clean out" job, divide it into categories — Scrap, Used Clothing, Used Appliances, Used Furniture, etc. Take ONLY the scrap to the scrap dealer. ONLY the clothing to the Used Clothing Store; etc. Go in and ask the owner to come out and pick out what he wants. Get paid for what he takes, and move on to the next outlet.

WARNING: Never take the first offer (except in the case of Scrap Metals, Paper & Clothing). The Used Merchandisers love to haggle. When they make their first offer, just shake your head no, and say, "It's gotta be worth more than that," and start getting ready to move on. Then he will ask, "How much do you think its worth?" Give him a price 3 times what he offered, by saying, "I thought it would be worth about \$__." — He'll think about it for a minute, and say, "No. Couldn't possibly pay that much." — You start getting ready to go again. He'll make a second offer. You

counter with a price half-way between your first offer and his second offer, by saying, "How about \$__?" Then, take his next offer, it will be pretty close to what he intended paying all along.

Because most of the places that deal in Used Merchandise make their money by buying junk, fixing it, and re-selling it, they won't care too much about the condition of the items you bring them. And, remember, the items cost you nothing, so you can afford to take anything you can get for them.

BUT — don't take the better pieces of junk you get to these Used Merchandise outlets. By "better pieces of junk," I mean anything that is usable just the way it is, without any "major" repairs. — Actually, you will find that most of the big "junk" you haul away will fall into this category.

To get the most for your better pieces of junk, take them to your local Auction House. — To find those Auction Houses, look in the yellow pages under "Auctioneers." Telephone them and find out when & where they hold their auctions. Also, find out when you have to have your merchandise there to be entered for auction, and how much the auctioneer gets for selling your merchandise (usually around 20%).

When you take your better junk to an Auction House, you will realize a great deal more than you would by selling it to a Used Merchandise dealer (sometimes, you'll even get more than those dealers would re-sell it for)....and....again you do no selling. The auctioneer does the selling for you, and he will do his dead-level best to get the highest possible price, so his commission will be higher.

Another way to sell your junk items is at fleamarkets. — NO! I don't mean going out to a flea market, displaying your junk, and trying to sell it. That could be a waste of precious time.

To sell your junk at fleamarkets, all you have to do is go to some of the fleamarkets and get to know some of the people who sell at them regularly. Then, make a deal with one (or more) of these people to sell your junk for you. — Just put a price tag on each item and let them keep 50% on each item they sell. Of course, you keep a list of what items you leave with them (and the marked prices). When you come back to them, just have them pay you 50% on each item they no longer have, and pick-up and stuff that hasn't been sold.

It shouldn't be too hard to find any number of flea market sellers who will work with you on a 50/50 consignment basis. It increases their inventory without any out-front costs, and, the more inventory they have, the more customers they can attract.

WARNING: Unfortunately, some flea market sellers are a little flaky. So.....always get their proper identification (driver's license, etc.), home address, and have them sign a consignment agreement, like this:

CONSIGNMENT AGREEMENT

I, the undersigned, have accepted the items listed below from — (your name & address) — on consignment. I promise to pay 50% of the listed price to (your name) on each item not returned to him by (date to be returned or paid).

Date: _____ Signature: _____

NOTE: Be sure you have complete name, address, telephone number, and identification "printed" below his signature.

- OTHER SOURCES -

Almost everywhere you turn in this country, there are tons of discarded & cast-off items. — A friend of mine once noticed piles of trash behind a manufacturing plant. Needing a job, he offered to clean-up the area and haul-off the trash for \$25. His \$25 job produced over \$4,000 in Scrap Steel, Aluminum & Copper. — Look around your area and see if there are any manufacturing plants that need their areas clean-up.

While I was in the Army, a friend of mine (not the one who attended auctions) used to keep his eyes open for "married" personnel who were being reassigned. He would drop-by their quarters and offer to help them with their packing for a few bucks. Almost every time, they would leave items they couldn't use and gave them to my friend. — He would collect the items and sell them to personnel who were moving-in; or he would give them to some of the others in our unit. — If you live near a military installation, it could work for you. Or, just look around your local area for people who are moving. Help them pack, and collect anything they are leaving behind.

Another friend of mine, in the Army, made a deal with the managers of the Enlisted Men's Club & N.C.O. Clubs, to collect all of their Aluminum Beer Cans each night; after they closed. His car smelled like a brewery from dumping all those Beer Cans in his trunk, but he was making an extra \$100 to \$150 per week selling those Aluminum Beer Cans to a scrap dealer. — How about the Beer Bars in your area? You get the cans, and they get their garbage hauled for free.

In most cities of any size, the Garbage Collectors refuse to pick-up furniture items, or items too large for them to handle. So.....in some places.....there is one day each month when the city collects the "too big to handle" junk. If it's like that in your area, find out what day the city picks-up the big-stuff and beat their collectors to the punch; pick-up anything you can re-sell from the stuff piled on the streets.

Unfortunately, the Landfills & Garbage Dumps are almost all "controlled" now. But, when I was a kid, I found a lot of radios and other electrical devices I could repair, at the Dump. — Check your local ordinances and see if you can go through the junk at your local Landfill. It could be worth a fortune to you; now that you know how to make money from other people's discards & castoffs.

There are literally MILLIONS OF TONS of discarded & cast-off items in this country just waiting for you to pick it up and turn it into quick cash. If you doubt it, just take a look at the stuff in your own closets & storage areas, and multiply that by the millions of homes in this country.

Either you take advantage of your new found knowledge, and use it to generate some *QUICK CASH with NO INVESTMENT* — or — the junk will be left where it is until somebody else takes advantage of it.

- WARNING! WARNING! -

DON'T SPREAD IT AROUND. — After I had developed the "Housewife's Helper" plan for the young man who came to see me, he came back to tell me an unusual story.

It seems that there are people in every area who collect & sell junk. — They call it “trashing.” — Most of them go around digging through garbage cans, or buying bunches of junk for a couple of dollars, hoping to find something of real value. They make a pretty good living (\$150 to \$300 per week; according to the young man). But, they are a very, very secretive about where & how they do their collecting.

As the young man went about selling his junk, he got to know a number of these “trashers.” — Every one of them was absolutely amazed at the “QUALITY” of the junk the young man had to sell. — Fortunately, the young man kept his head, and refused to tell them how he managed to get his hands on the GOOD QUALITY JUNK.

BUT — that isn’t all — it gets even more intriguing. The young man tells me that one of the “trashers” offered him \$1,000 for his secret. — Since then, he has had 5 offers, ranging from \$500 to \$1,000 each, for his “secret” to getting Quality Junk.

So.....Don’t Spread It Around. The “Housewife’s Helper” plan you now have is a real GOLD MINE. Never (repeat: NEVER) tell anyone where, or how, you get your junk to sell. And, NEVER let any of the “trashers” get hold of your “Housewife’s Helper” flyer.

Now.....you can raise QUICK CASH; Anytime You Need It. Usually it should take you 5 to 10 houses, using your “Clean Out” service, to produce \$1,000 worth of saleable junk; 25 to 50 houses should produce \$5,000 (or more).

And.....using the “Housewife’s Helper” plan, you’ll have \$20 from each job to pay your expenses.

My young friend tells me he can do 13 houses each week, without any problem — 1 each weeknight; 5 on Saturday; and 3 on Sunday afternoon.....and.....he usually had a waiting list. He said he could have had over \$2,000 his first month (doing “Clean Outs” for only one week), but he kept some of the best junk to furnish his apartment.

I strongly recommend that you hand-carry your “Housewife’s Helper” flyers to a very limited area. — Don’t broadcast them everywhere & anywhere. — Do the “Clean Out” jobs as you get them. Then hand-carry some more flyers.

This way, you can finish-up the jobs you get. Sell the junk. And go on about your other business using the money you raised. Then, if you need to, you can hand-carry some more flyers to pick-up any additional cash you may need.

If you broadcast your flyers, you will be getting calls for “Clean Outs” after you’ve already raised the money you needed. If you refuse a job, that’s one customer you won’t get the next time. Besides, a “trasher” may get on to your plan and ruin it for you.

Now.....all you’ve got to do is get off your backside, go out, and pick-up the QUICK CASH you need.

REMEMBER: *One man’s trash is another man’s treasure.*

Good Luck & God Bless!!

HOUSEWIFE'S HELPER

- Clean Out Service -

Are your Closets, Basement, Attic, Back Porch,
Garage, Barn, Storage Sheds, or other storage
areas cluttered with JUNK?

Are you going crazy trying to find storage space?



Call the
Housewife's Helper!

We will help you clean out your storage areas.....and.....
HAUL AWAY ALL THAT JUNK!!

Only **\$20**

Complete, Professional Service

Evenings & Weekends

(So you can supervise.)

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